



HAPPY HOLIDAYS

Newletter

December 2023



A NOTE FROM THE CHAIR

Kate Moshoadiba (CF. APMP) | Chapter Leader of the Year 2023

“Tis a season to be jolly fa la la la...” 

“It's the Most Wonderful Time of the Year...” 

These are some of the happy holiday jingles that will be playing at the Shopping Malls whilst we do our Christmas shopping, in our cars as we go for the road trips to visit family & relatives and as we host parties and toast with heartfelt laughter. This special season reminds us of what is most important in life, teaches us to believe in what we cannot see and sends a note of optimism, joy and kindness in our hearts.

As we wrap up another remarkable year for our Chapter, I wanted to take a moment to reflect on our collective achievements and express my deepest gratitude to each one of you who has played a role in making this year a success.

Some of the highlights of the year have been, just to mention a few:

1. the successful execution of our theme, “Back to Basics”, which encompassed the end-to-end cycle of bids through our monthly webinars, our Annual Conference held in September and on social media.
2. finalist for the prestigious 2023, The Stephen P. Shipley Award for “Chapter of the Year”, being a nominee was humbling. Even though we did not scoop the overall award, we are very proud of this accolade as a Chapter. We have set a new standard for what we can achieve when we work together. This accomplishment is a testament to the passion and expertise that each of you brings to our Chapter.
3. as the Chair of APMP SA, being announced the overall winner and awarded “Chapter Leader of the Year Award”, was a mind-blowing achievement and a personal achievement



A NOTE FROM THE CHAIR ... CONT

Kate Moshoadiba (CF. APMP) | Chapter Leader of the Year 2023

I would also like to acknowledge the hard work of our dedicated Committee Members, Directors and Annelize, who have generously contributed their time and expertise. Your efforts have been instrumental in advancing our mission and ensuring the continued success of our Chapter and for our members to realise their return on investment through their annual subscriptions.

Looking ahead, we have exciting plans for the coming year, which will be unfolded at our Annual General Meeting (Save the Date: 30 January 2024), Annelize will send out the email containing the voting forms and proxy voting information, to accept the nominated Chair and the 2024 Committee.

As we close the chapter on this year, let us carry forward the lessons learned, the friendships forged, and the accomplishments achieved. Together, we are a force to be reckoned with, and I am honoured to serve as the Chair of such an exceptional association.

On behalf of the entire APMP SA Leadership Team, I want to wish you and your loved ones a joyous holiday season and a prosperous 2024. May the coming year bring new opportunities, continued growth, fulfilment of your aspirations and most importantly, let's WIN More!





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HO!

Let's Celebrate

14th Annual Conference 2023



This year's Africa Largest Bid, Tender, Proposal, Pricing, Writing, and Sales Professional Event: APMP SA's 14th Annual Conference was held at Gallagher Convention Centre for the 2nd year in partnership with SPW. The conference overall was a success. We have heard your suggestions and feedback and we promise to action those in the next year.





2023, A Spectacular Year for APMP SA!!!

Top 3 Finalist

Chapter of the Year Award



Announced at the APMP Honors Gala 15
December 2023

Well done to the UK Chapter for Scooping the Award!

What an incredible year!
Firstly the Bokke won the
World Cup for the 4th time.
The APMP SA Chapter was
the top 3 finalists and your
very own Chapter Chair
scooped the award for
“Chapter Leader of the Year”

Overall Winner

Chapter Leader of the Year Award



Announced at the APMP Honors Gala
15 December 2023



Stay Safe and Happy Holiday

MERRY CHRISTMAS

Thank you for being
#proudlyAPMPSA



**WE KEEP RAISING
TO THE TOP!**

**AS AT NOVEMBER 2023, LET'S
CELEBRATE 200+ MEMBERS**

A green speech bubble with a hand holding a megaphone on the left side. The text inside the bubble is in red, bold, uppercase letters. The background of the slide features faint, large-scale zigzag patterns in light green and yellow.

SOTLIGHT ON BOITSHEPO KOWA, APMP SA COMMITTEE 2023



1. What did you or what do you love most about being part of the APMP SA Chapter Committee?

Serving a career which I am passionate about brings fulfilment. Being a part of a committee and community that is like minded and shares similar challenges and victories.

2. How would you feel if APMP SA won Chapter of the year, 2023?

Not only proud but deserving too.

3. A message to our members for the festive season?

Enjoy every bit of it, you deserve it. Come back rested and ready to continue winning!!!

APMP SA COMMITTEE 2023

What an amazing TEAM we had as our 2023 Committee members, steering our Chapter on a voluntary basis, over and above their demanding career. Your efforts have been instrumental in advancing our mission and ensuring the continued success of our Chapter. Your commitment to excellence is truly commendable. Thank You!

Annelize Smit

The Heartbeat of APMP SA & Your Go-to

Margaret Vermeulen

Events Invitations & Posters Designs

Luthando Nogwebu

Social Media

Alyssa Petersen

Call to Action & Newsletter

Boitshepo Kowa

Membership & Member Care

Maryke Otto

Strategic Partnerships

Provia Ngobeni

Events

Dheshnee Naidoo

Newsletter



MERRY CHRISTMAS

Competition Time & Save the
Dates

Recognising the Best of the Best in Africa

1



Top Proposal Professional

- Must have demonstrated extraordinary contributions to the profession throughout their career/ company in a winning professional role.
- 3+ years as an APMP member

To enter:

Motivate why you think you need to win.
Write a 1 pager including evidence on why you should win.

Winners will each receive a
APMP Certification Voucher that is valued
at R15,00.

ENTRIES CLOSE ON 26 JANUARY 2024 AT 17H00

Note: Winners must be APMP SA members in good standing and not an APMP Director. Terms and conditions apply.

2



Best New Bid Professional

- Less than three years in the proposal industry.
- Demonstrated contributions in the proposal industry through contributions to the success of individual's company /Success in enhancing new business.

SAVE *the* DATE

10
SEP
2024



ANNUAL
CONFERENCE

Gallagher Convention Centre,
Midrand, Johannesburg

KEEP A LOOK OUT
AND BE ALERT FOR
THE EARLY BIRD
CONFERENCE PRIZES

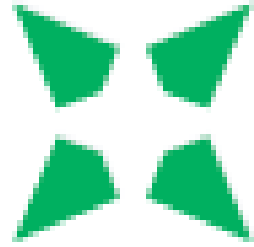
Annual General Meeting



SAVE
the
DATE



30 January 2024 | 16H00 - 17H30 | RSVP: annelize@apmp.org.za



Season's Greetings

and happy holidays

THE HOLIDAY SEASON IS THE PERFECT TIME FOR US TO EXPRESS OUR GRATITUDE TO ALL OUR MEMBERS, COMMITTEE AND DIRECTORS, THANK YOU!

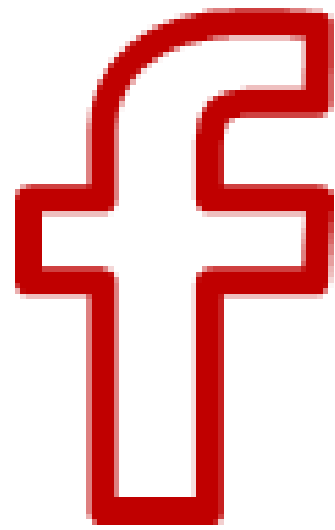
WE HOPE THAT YOU HAVE A SAFE, JOYOUS, AND A RESTFUL FESTIVE SEASON.

WISHING YOU AND YOUR FAMILIES LOVE, PEACE AND A VERY PROSPEROUS 2024!

KATE MOSHOADIBA
CHAIR, APMP SA (CHAPTER LEADER OF THE YEAR AWARD 2023 - OVERALL WINNER)



LinkedIn
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[@APMPSA](#)

GENERAL FEEDBACK

Members' Feedback

We value your feedback. Please drop us an email at info@apmp.org.za and let us know what you think of our newsletter. What would you like to see more of or less of?

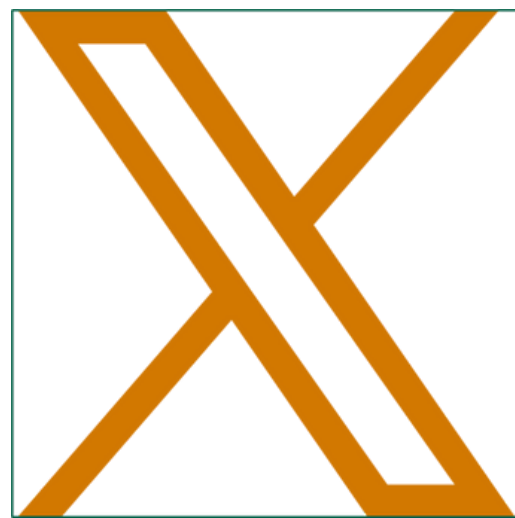
Member Contribution to the Newsletter

If you are keen in contributing to the newsletter, you can do it by either writing an article or showcase your latest achievement within the bid profession email Annelize at info@apmp.org.za

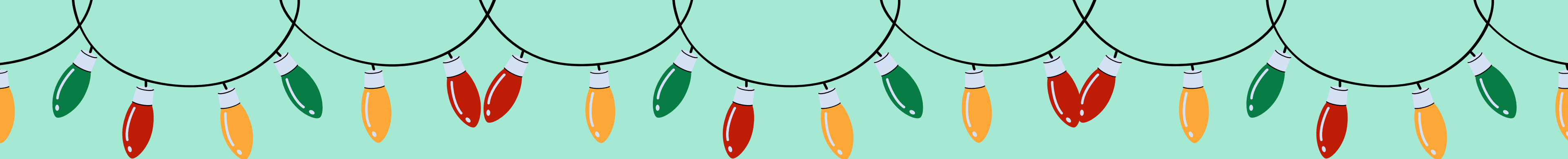
APMP Certification

If you haven't yet completed one of our certificates, don't delay! Email Annelize at info@apmp.org.za to request further details.

FOLLOW
OUR HANDLES



X
[@APMPSA](#)



LET'S CONNECT
AGAIN IN 2024

