

January - March 2024

Quarter 1 Edition 1

NEWSLETTER

APMP SA Chair Welcome

As the Chair, it is my pleasure to extend a warm welcome to all our esteemed members and readers in this first edition of our 2024 newsletter.

In the ever-evolving landscape of our industry, it is vital to stay informed and connected, and this publication serves as a bridge to unite our diverse community. We are committed to bringing you the latest insights, trends, and stories that shape our field.

Our collective journey is marked by shared successes and challenges, and through this newsletter, we aim to celebrate our achievements and navigate the complexities of our profession together. I am confident that the articles and features contained within these pages will not only inform but also inspire you to reach new heights. Thank you for your engagement and for building our APMP SA Chapter **strand by strand**. Let us forge ahead with unity, purpose, and an unwavering commitment to excellence.

Welcome to a new year of discovery and growth.

Do you know where the strand comes from? Each strand of the helix symbolizes a core aspect of our work: community engagement, which fosters a strong foundation of support; innovation, which propels us forward with creative solutions; and perseverance, which ensures our resilience in the face of challenges.



Belinda Engelbrecht
APMP SA Chair 2024

Our 2024 Committee Members

Here to assist



Maryke Otto
Co-chair, Strategic Partnership & Conference



Boitshepo Kowa
Membership, Member Care & Conference Support



Ilse Sfredo
Membership, Member Care, Events & Conference Support



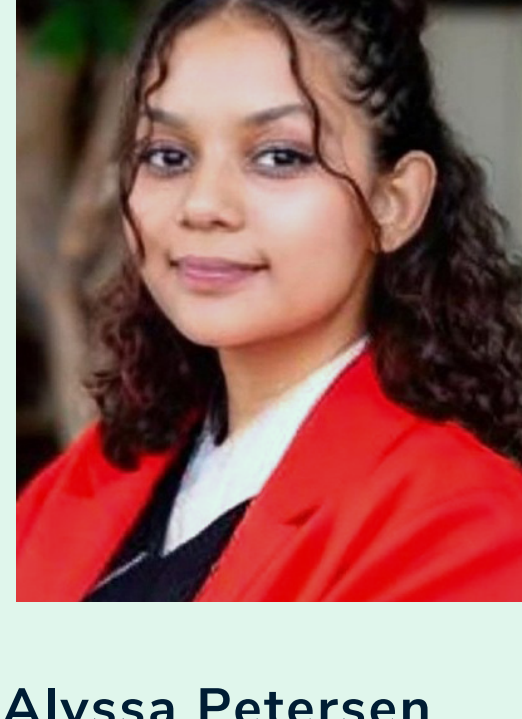
Margaret Vermeulen
Graphic Support, Social Media & Conference Support



Levina Jacobs
Strategic Partnership & Conference Support



Candice Stephanou
Conference, Sponsorship, Graphic Support & Social Media



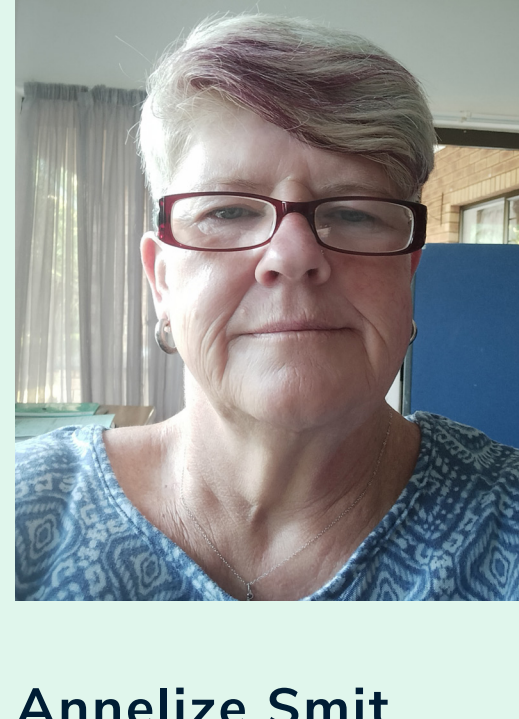
Alyssa Petersen
Newsletter & Conference Support



Laura Rispin
Newsletter & Conference Support



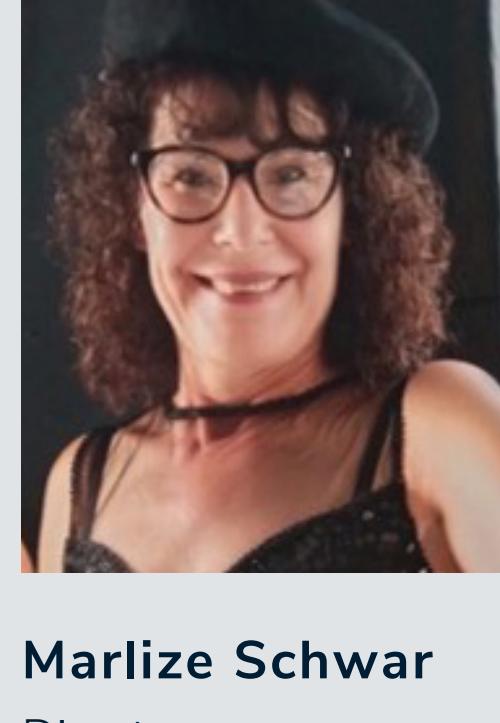
Yolande Morgenrood
Social Media & Conference Support



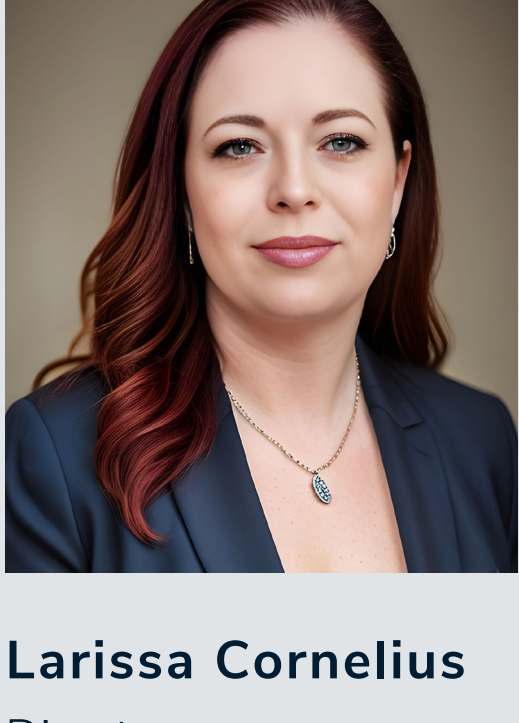
Annelize Smit
Membership, Member Care, Conference Support & Administration

Our Directors

The Directors oversee our activities, ensuring sound financial practices are followed and that the SA Chapter is properly governed and managed in line with the international APMP body.



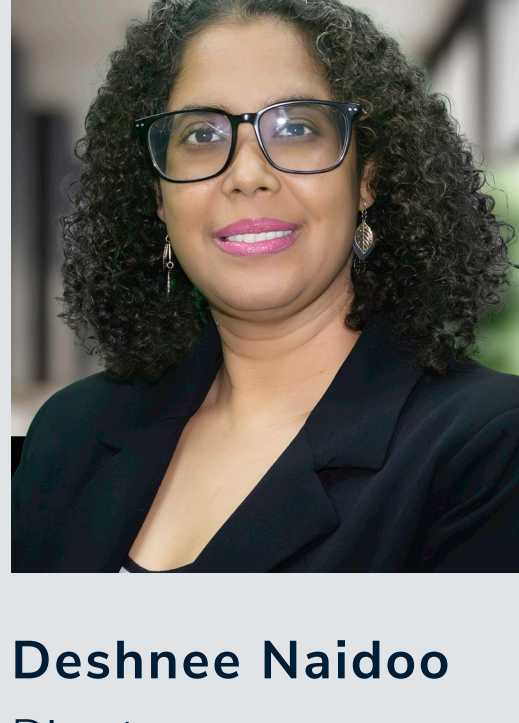
Marelize Schwar
Director



Larissa Cornelius
Director



Belinda Engelbrecht
Director

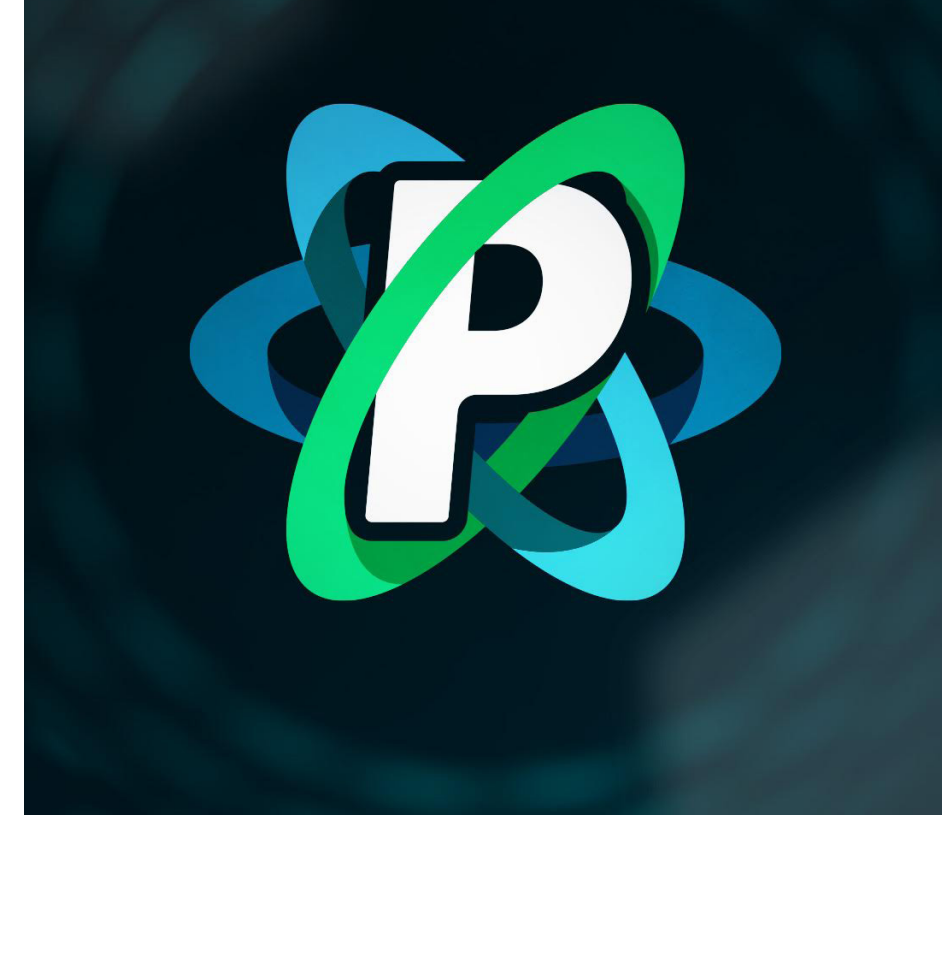


Deshnee Naidoo
Director



Click above to watch an introduction to our Directors

Bulletin



PIN - APMP's innovative premium member benefit

PIN (Professional Intelligence Navigator) has been built and trained on APMP's website and Body of Knowledge and was developed exclusively for APMP members. By asking PIN any queries related to bids and proposals, members will receive quick and accurate responses from PIN. It shares APMP's commitment to inclusion within the community, and it is geared up to assist our global membership in 132 languages! PIN is an indispensable source of support and guidance in navigating both the profession and the association itself. PIN can't wait to have a conversation with you, so head over to apmp.org and say hi!

- Access to PIN is an easy four step process:
1. Go to apmp.org
 2. Login with your member credentials
 3. Click on the chat icon on the bottom right corner
 4. Ask PIN any APMP-related questions

Member Talk

MILESTONES

Celebrating your milestone anniversary with the APMP is an acknowledgement and appreciation to your dedication and hard work as a member.

- | | | |
|--|---|--|
| <p>5 Years (Joined 2019):</p> <ul style="list-style-type: none"> Lulu Xulu Lebogang Hlako Nonhlanhla Riba Terry Smith Onalenna Thibedi Mandisa Nzama Cornelis Snyders Danie Odendaal Sonya Sarris Nadia Janse van Rensburg Jacques Engelbrecht | <ul style="list-style-type: none"> Kate Mshoadiba Ipeleng Rakidi Nkosinathi Mahlangu Levina Jacobs Thamaga Malatji Anne-Marie de Beer Maryke Otto Nezareen Chothia Elouize Strydom Vengetsamy Perumal Witness Radebe Lerato Makopo Lesego Chauke Gary Tintinger Eugen Khoza Teele Mapetla Ratang Bellina Anelise Manana Prashiek Aheer Basanki Thom | <p>10+ years (Joined 2000 - 2013)</p> <ul style="list-style-type: none"> Flavia Bicego William Graham Thea Beukes Izane Cloete-Hamilton Colette Brink Larissa Cornelius Belinda Engelbrecht Shannon Abercrombie Elfride Kotze Sally Jacques Virna Toolsi Ponatshego Mkonza Petra McCabe Marelize Schwar Laura-Leah Rispin Linda Opperman Dheshnee Naidoo |
|--|---|--|

Welcome

Welcome, new members!

We are thrilled to have you join our association. Remember, you're not just joining an association – you're becoming part of a vibrant community. We look forward to getting to know you better!

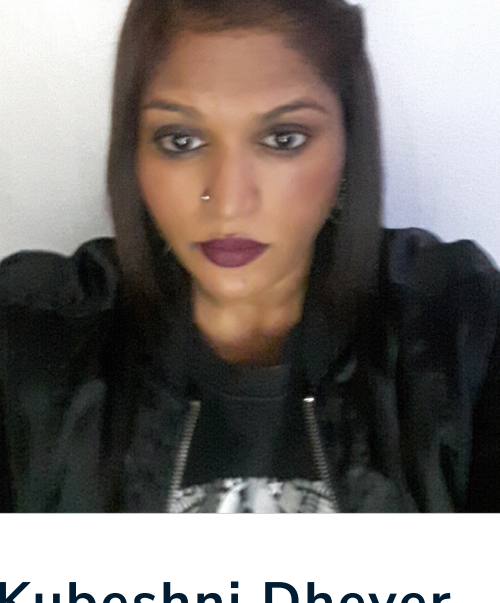
New Members:	New Corporates:
Angela Kagoro	Dimension Data
Debra Nokuzola Zakwe	ENS Africa
Devashnee Thaver	
Gwendolyn Dagleish	
Kubeshni Dhever	
Malibongwe Dennis Mbuyazi	
Portia Mntambo	
Robin Beswick	
Sphiwe Zandile Gulwako	
Tshilidzi Mulaudzi	

CERTIFICATIONS



Congratulations to the 10 members who achieved their Foundation Certification in the first quarter of 2024.

Click on the photos of 4 of these members, to share their experience in the Foundation Certification process.



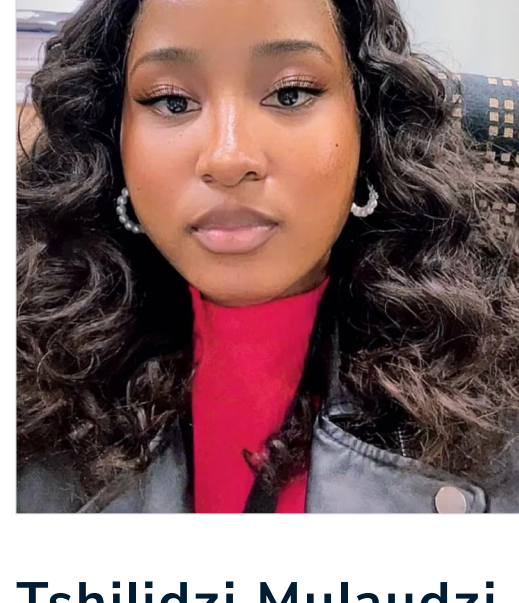
Kubeshni Dhever
Dimension Data
CF APMP



Gwendolyn Dagleish
Dimension Data
CF APMP



Angela Kagoro
Dimension Data
CF APMP



Tshilidzi Mulaudzi
iX engineers
CF APMP

Register now

... and enjoy this exciting journey in which you will find out everything you need to know about

PROPOSALS

Events Schedule

Webinar

> 17 April 2024

Theme: Accelerate Your Growth: Harnessing the Power of Mentorship

Presenters: Izane Cloete-Hamilton & Eugen Khoza

Time: 09:00 - 10:00 CAT
CEU/CPD Points: 1.00

Register here

Webinar

> 18 April 2024

Theme: Human Behavior & The BD Process

Presenter: Seth Barnett

Time: 11:00 EST US
CEU/CPD Points: 1.00

Register here

Conference

> 10 September 2024

Annual APMP SA Conference
Gallagher Convention Centre
Midrand, Johannesburg

Theme: Proposal Synergy: The Helix of Success

CEU/CPD Points: 1.00 per hour

Save the date

AGM

> Date to be confirmed

APMP SA Annual General Meeting
Venue: tbc
Time: tbc
CEU/CPD Points: tbc

Coming Soon

Wellness Tip



Get moving throughout the day.

Try the stairs instead of the elevator, take short walks around your office or ride a bike instead of driving.

Vigorous exercise is essential but moving throughout the day will keep you energized, as well as benefit your mind and body, and allow you to concentrate on your proposals.

Survey

Please scan, or click on the QR Code to indicate your preferred time for attending APMP SA webinars in 2024.



Feedback

Members Feedback

We value your feedback. Please drop us an email at info@apmp.org.za and let us know what you think of our newsletter. What would you like to see more of or less of?

Member Contribution to the Newsletter

If you are keen in contributing to the newsletter, you can do it by either writing an article or showcase your latest achievement within the bid profession email Annelize at info@apmp.org.za

APMP Certification

If you are interested in registering for any APMP Certificate, don't delay, email Annelize at info@apmp.org.za to request further details.

