

Surviving the heat in the Masterchef kitchen

Video

https://www.youtube.com/watch?v=6Cudl_ZKIJs

Juggling

What do you think of when you think of an RFP Specialist?



RFP Specialist

Look around the room

You are an employee, professional, community builder, leader, visionary, high achiever, winner

Daily challenge of juggling work and family, self, time management

We sometimes get stressed, discouraged, guilty? Don't be.

This room is full of others who have all been through the same challenges as you are

We all have a story to tell

Stress is part of the role.

How to juggle



Pressure

Deadlines



Pressure cooker

Daily have to deal with assumptions, about our roles,

- ?,

- ?,

- etc.

So then we sometimes try and bottle it in

Sometimes we fall, fail or make the wrong move





Don't give up, get up, try again

We must never doubt our role

Know and understand your purpose.

Surviving

APMP Networks

-  Become an accredited and a member of the APMP
-  Register for the courses and Webinars
-  Attending their functions
-  Power of collective minds

Mentoring

There is a shortage of good skilled people in the RFP & Tender industry

In my view, the biggest failure in this industry comes from the fact that there is no mentorship

There is no sharing of skills and information across industries

Get a mentor, pay it forward to those who have entered the profession.

Conclusion

“No matter how masterfully a baker perfects her baking through classroom training and on-the-job baking, it is mentoring that will provide her the vitally needed job skills to overcome and grow through failures and to avoid behaviours that will drive her career off the rails,”

Ms. Zelinsky

Thank you