

# Recognising the "Best of the Best" in Africa Awards

APMP SA CHAPTER



NOMINATE NOW

ENTRIES CLOSE 20 JANUARY 2023 @23:59 SAST



APMP SA recognises the outstanding and excellent work of proposal management professionals in South Africa/Africa within our community of winning professionals.

All you must do to be recognised, is to either nominate yourself or a colleague or a fellow APMP SA member. To nominate or enter, please use the below link:  
<https://podio.com/webforms/25403157/1883768>

NB: Please note that you will need to fill an entry per competition category.

Winners will be announced at an official awards ceremony. SAVE the DATE, **23 February 2023.**

Please attach the relevant supporting documentation where applicable. Note winning executive summary and graphic entries will be used to promote the APMP SA.

*Entries close on 31 January 2023 @23:59, no late entries will be accepted.*

*The winner in each category will receive: 1 x Certification voucher to the value of R12k AND Takealot vouchers @ R1000*

Category	Detail	Criteria	Judges
<b>APMP SA Top Professional 2021</b>	<p>This award recognises individuals who've made significant contributions throughout their careers to the bid and proposal industry.</p> <p>The award is open to all APMP SA members in good standing who have been members for three or more. This includes committee members that works for the APMP SA on a volunteer basis (directors excluded).</p>	<ul style="list-style-type: none"> <li>• Must be an active APMP member for a minimum of three years</li> <li>• Must have demonstrated extraordinary contributions to the profession throughout their career/company in a winning professional role</li> </ul>	APMP SA Directors
<b>Best NEW SA Bid Professional al 2021</b>	<p>This award recognises new winning professionals making a splash within the industry.</p> <p>This award is for up- and-coming professionals to watch.</p>	<ul style="list-style-type: none"> <li>• Must active APMP member</li> <li>• Less than three years in the proposal industry</li> <li>• Demonstrated contributions in the proposal industry through:               <ol style="list-style-type: none"> <li>1. Contributions to the Success of individual's company</li> <li>2. Success in enhancing new business</li> <li>3. Successful contributions to APMP SA</li> </ol> </li> </ul>	APMP SA Directors
<b>Graphics Professional 2021</b>	<p>This award recognises the entrant who uses visuals to communicate content – using APMP best practice.</p> <p>Create a 1- page infographic to illustrate the strategic role proposal professionals play in the sales enablement process.</p>	<ul style="list-style-type: none"> <li>• Impact (25%)</li> <li>• Quality of design (25%)</li> <li>• Clarity of message (25%)</li> <li>• Accuracy (25%)</li> </ul>	Global proposal experts from the Strategic Proposals Global network, including nFold
<b>Writer Professional 2021</b>	<p>This award recognises the entrant who develops a persuasive executive summary to communicate content – using APMP best practice.</p> <p>Create a 1/3 page executive summary to sell the strategic role proposal professionals play in the sales enablement process and why investing in winning professional teams will win more.</p>	<ul style="list-style-type: none"> <li>• Persuasive Structure (25%)</li> <li>• Layout and Graphics (25%)</li> <li>• Persuasive Language (25%)</li> <li>• Overall impact (25%)</li> </ul>	Global proposal experts from the Strategic Proposals Global network, including nFold

Sponsors and judges to be announced in time.

Terms:

- Prizes cannot be exchanged for cash or to another person
- Only active APMP members at the time of winner announcements qualify as winners
- Only one certification training session and exam included (must be completed within 12 months)
- Judges' decisions are final
  
- By entering this competition, you declare you have consented to share personal information for the purposed of selecting winners
- If providing personal information of others that you have gained consent to do so in line with the POPI Act

For any questions, please contact APMP SA's Communication Manager

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