

Nominations for APMP SA Awards Now Open



Recognise the Best of the Best in Africa: Submit Your Award Nomination Today

Every year (except 2020), APMP SA recognises the outstanding work of proposal management professionals in South Africa/Africa. We are excited to relaunch our prestige awards to recognise excellence within our community of winning professionals. Please note that you will need to fill an entry per competition category.

Please attach the relevant supporting documentation where applicable. Note winning executive summary and graphic entries will be used to promote the APMP SA.

Entries close on 2 February 2022 at 17h00 and no late entries will be accepted.

Winners to be announced at an official award ceremony.

To nominate or enter, please use the below link:

<https://podio.com/webforms/25403157/1883768>

Awards and honours include:

| Category | Detail | Criteria | Judges | Award |
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| APMP SA Top Professional 2021 | This award recognises individuals who've made significant contributions throughout their | Must be an active APMP member for a minimum of three years Must have demonstrated extraordinary contributions to the profession | APMP SA Directors | APMP Certification Training and exam (Level not achieved) Valued at R14,662 + |

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| | <p>careers to the bid and proposal industry. The award is open to all APMP members in good standing who have been members for three or more years. This includes a committee that works for the APMP SA on a volunteer basis (directors excluded).</p> | <p>throughout their career/ company in a winning professional role</p> | | <p>Free APMP SA conference ticket 2022</p> |
| <p>Best NEW SA Bid Professional 2021</p> | <p>This award recognises new winning professionals making a splash within the industry. This award is for up-and-coming professionals to watch.</p> | <p>Must active APMP member</p> <p>Less than three years in the proposal industry</p> <p>Demonstrated contributions in the proposal industry through:</p> <p>Contributions to the Success of individual's company</p> <p>/Success in enhancing new business</p> | <p>APMP SA Directors</p> | <p>APMP Certification Training and exam (Foundation/Practitioner)</p> <p>Valued at R14,662 +</p> <p>Free APMP SA conference ticket 2022</p> |

| | | /Successful contributions to APMP SA | | |
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| Graphics Professional 2021 | This award recognises the entrant who uses visuals to communicate content – using APMP best practice. Create a 1-page infographic to illustrate the strategic role proposal professionals play in the sales enablement process. | Impact (25%) Quality of design (25%) Clarity of message (25%) Accuracy (25%) | Global proposal experts from the Strategic Proposal s Global network , including nFold | Besides getting feedback from sought-after proposal experts, the winner will win a graphics tablet/laptop valued at R9,000 + Free APMP SA conference ticket 2022. |
| Writer Professional 2021 | This award recognises the entrant who develops a persuasive executive summary to communicate content – using APMP best practice. Create a 1/3 page executive summary to sell the strategic role proposal professional | Persuasive Structure (25%) Layout and Graphics (25%) Persuasive Language (25%) Overall impact (25%) | Global proposal experts from the Strategic Proposal s Global network , including nFold | Besides getting feedback from sought-after proposal experts, the winner will win a graphics tablet/laptop valued at R9,000 + Free APMP SA conference ticket 2022. |

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| | s play in the sales enablement process and why investing in winning professional teams will win more. | | | |
| APMP Promotor of the Year | This award will be provided to the APMP member who refers to the most new members. | Confirmed new members. All new members referred to be sent via email to annelize@apmp.org.za , subject "APMP referral". Annelize will confirm if new member registers. | APMP Directors | 1st Prize: R1,000 + a year free membership 2nd prize: R500 + a year free membership 3rd prize: R250 + a year free membership |

Sponsors and judges to be announced in time.

Terms:

- Prizes cannot be exchanged for cash or to another person
- Only active APMP members at the time of winner announcements qualify as winners
- Only one certification training session and exam included (must be completed within 12 months)
- Judges' decisions are final
- By entering this competition, you declare you have consented to share personal information for the purposed of selecting winners
- If providing personal information of others that you have gained consent to do so in line with the POPI Act

Contact APMP SA's Communication Manager [Annelize Smith](#) with any questions about APMP's awards programs